Electric Cities of Georgia, Inc. (ECG) Board Meeting June 8, 2022

A meeting of the Electric Cities of Georgia was held on June 8, 2022, beginning at 4:00 pm, at the Savannah Marriott Riverfront, Savannah, Georgia.

Board Members Present:

Lamar Hill Jay Bartlett Rod Prince

Rod Prince
Tim Houston
Gary Youngblood
Jeff Lewis

Chris White

Board Members Not Present:

Craig Mims Autron Hayes

Others in Attendance: John Giles, Sallie Coleman, Sheri Braddick, Walter West, Sabrina Milner, Rita Hillhouse, Daryl Ingram, Jason Johnson, Brian Jaynes, Jon Beasley, Brandon Wylie, Calvin Vallee, Kelsey Bennett, Michelle Weekley, Katrina Bond, Sarah Leonard, Chau Nguyen, Nick Foshee, Shannon Compton, Tina Bridges, Stephen Reynolds, Don Koppes, Harrison Lange, ECG; Peter Floyd, Alston & Bird; James Jenkins, Cairo; Derek Hampton, Cartersville; Michael Ivey, Crisp County; Wayne Jones, Jennifer Freeman, Griffin; Judy McCorkle, Brian Thompson, Monroe; Sandersville; Sammy Inman, West Point.

Chairman Jay Bartlett called the ECG June Meeting to order.

Approval of Minutes

The minutes from the April 28, 2022, were presented.

On motion by Gary Youngblood and seconded by Rod Prince, the Board approved the minutes from the April 28, 2022, meeting as presented.

Financial Update

Sallie Coleman stated that through April 30, 2022, the over-recovery was \$122k. There were a few shifts between cost centers, and a few cost centers are under-recovered, but overall, the members should see an over-recovery. The main contributors were the unbudgeted Training & Safety revenue from Alabama offset by the much higher than anticipated travel costs such as fuel and lodging

Staff Summary Reports

Hosted Solutions

• Tina Bridges and Cindy Smallwood are in the field meeting with members to make sure they are getting what they need from the service. They are also doing a lot of testing with PSD to make sure the upcoming upgrade is successful.

Analytical Services

Hourly Market Prices – substantial increase from 2020 to present

- Customer Choice Projects: Palmetto: Project Fly Wheel 8 MW, Covington: 80-acre farm 4 MW, Griffin: Project Ocean – 3.5 MW, Project Inn – 1.8 MW, Douglas: Crypto Customer – 15 MW, Sylvester: Crypto Customer – 10 MW
- COS Electric In-progress: Cartersville, Griffin, Monticello (Rate), Lawrenceville (COS & Rate)
- COS Water/Sewer In-progress: Thomasville, Ellaville (COS), Monticello (Rate), Hogansville (COS & Rate)
- Benchmark 21 members participating

Aggregated Services

- All bids completed for 2022-2024
- Focusing on cities feedback from annual review visits

Joint Purchasing

- Currently bidding a 3-month cycle until supply/demand level out
- Next bid will be in place on July 1, 2022

Pole Attachment Service

- Annual Rent Billed 2021/2022 \$43.4M
- 2022 Permitting 81 Permits 1,772 poles, still completing work from 2021
- Ongoing Contract Negotiations AT&T (Troy Alabama), Windstream
- Complete Contract Negotiations Charter RDOF: Mansfield, Hogansville, East Point
- 2022 NJUNS Tickets: 563 tickets created/updated

Economic & Community Development

- GDEcD Announcement Trends FY22 (through May 6) 24.45 occurred in ECG Communities
- Project Activity (July 21 May 22) Active Projects: Retail 17, Industrial 44; Property Submissions: ECG 106 non-ECG 127; Prospect Visits: ECG 22 non-ECG 16
- ECA's Rural Zone Designation Assistance 3 ECG communities potentially submitting applications for the designation in Mid-August
- Edge Development Sylvester
 - Completed Elected Official Training and 60% of Staff Training
 - Strategic Planning scheduled for Fall 2022
- ECG Technical Solutions 169 Technical Solutions Projects, 68% ECG Members Utilizing
- 2022 Economic Development Summit over 230 total attendees
- Bus Tour scheduled for August 20-11, 2022 Commerce, Covington, Mansfield, Monroe, Monticello, Lawrenceville, Sylvania, Washington

Legislative & Regulatory Update

- SR 463 Joint Study Committee on the Electrification of Transportation
 - Bill providing a study committee to look into the need for EV charging stations around the state to address "range anxiety" by electric vehicle owners
- Alternative Fuel Corridors 2022 Round 6 FHWA FAST Act 2015
 - GDOT applying for \$135mm, Proposed Rural Ready EV Corridors, Partnership Georgia Electric Utilities, Study Committee to develop a statewide comprehensive plan, Charging Station-Four-DC Level 3 – 150Kw each, 50 miles apart, Within one mile of an interchange or intersection

Training & Safety

- PowerLine Schools
 - WAPA Advanced Lineworker-M2 scheduled for June 15-16
 - Advance Lineworker-M2 scheduled for June 22-23

Communications

- Encouraging Members to schedule an ECG101 with new elected officials and administrators
- 2022 Member Directories have been mailed out

Engineering and Energy Services

- Territorial Maps continuing to provide update maps
- Milsoft Newnan/Milsoft Integration has been completed
- ECG Metering ECG metering is growing 151 meters installed
- Supply Chain issues continue
 - Transformers challenges to meet new development deadlines and to meet large projects requiring substations

Approval of Modification of the 401K Safe Harbor Plan

John Giles asked the Board to consider modifying the existing 401K Safe Harbor Plan to begin matching 100% up to a maximum of 6% of any contributing ECG Employee. The changes will be reflected in the FY23 Budget and are retroactively effective to January 1, 2022.

On motion by Tim Houston and seconded by Lamar Hill, the Board approved modifying the existing 401K Safe Harbor Plan to begin matching 100% up to a maximum of 6% of any contributing ECG employee.

Approval of the 2022 Salary and Benefits Study – RFP Contractor Selection

The approval of the 2022 Salary and Benefits Study – RFP Contractor Selection was tabled for further review by the Board of Directors.

Approval of Alliance Services Contract (ASC) with Gas Authority

John Giles asked for approval of the Alliance Services Contract (ASC) with the Gas Authority. The Alliance Services Contract is structured to be a two (2) year agreement like ECG's other services. The Gas Authority will fully fund a Statewide ECG Economic Development Project Manager. The Gas Authority will present the ASC to their Board for approval on June 23, 2022.

On motion by Tim Houston and seconded by Lamar Hill, the Board approved Alliance Services Contract (ASC) with the Gas Authority.

Approval of the Fiscal Year 2023 Budget Assumptions and Results

John Giles gave a brief overview of the 2023 Budget Assumptions and results. Giles asked for approval of the FY23 Budget which includes three (3) new positions – a Senior Analyst in Analytical Services, a PAS Coordinator, and a Statewide Economic Development Project Manager related to the ASC with the Gas Authority, \$100,000 for funding Board Restricted Reserves, as well as the ED Allocation components with the electric customer and electric kWh classes.

On motion by Rod Prince and seconded by Gary Youngblood, the Board approved the Final FY2023 Budget Assumptions and Results, as well as the FY23 Economic and Community Development Electric Customer Sales Classes.

Other Business

No items were brought before the board for discussion.

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With a motion and second, the meeting was adjourned.