



Electric Cities of Georgia, Inc. (ECG) is searching for a professional, self-motivated President/CEO with a proven track record of leadership, innovation, and stability. ECG, a tax-exempt Georgia non-profit organization, provides operational, marketing and economic development services to municipal and government owned utility systems in Georgia and throughout the Southeast. The position reports to a Board of Directors consisting of nine participants elected by its 52 local government participants.

The CEO is responsible for the overall management and operation of the organization under the general direction of the Board of Directors; for the implementation of a long-term strategic plan; and for the growth and sustainability of the organization. A commitment to participant and customer satisfaction and the development of innovative services for organization and participant success are required.

The successful candidate will be a consensus builder who possesses excellent leadership, organizational, communication, and fiscal management skills. The individual should be self-assured and exhibit high ethical standards, good judgment, honesty and transparency. Candidates must be comfortable in the role of answering to a Board of Directors or similar governing body. A Bachelor's Degree in management or related field is preferred while an advanced degree is desired. The successful candidate should have a minimum of ten years of progressive senior executive-level experience, preferably in public power, with the ability to develop strong relationships both within the organization and with the organization's strategic partners.

Salary and Benefits:

The salary is commensurate with qualifications and experience. Benefits include a defined contribution retirement plan, medical, dental, and life insurance, and flexible benefits.

Application:

Interested parties may e-mail resume and cover letter, along with salary requirements, by Friday, October 7, 2022, to Mr. Peter Floyd, General Counsel, at Peter.Floyd@alston.com or by regular mail to the following address:

Mr. Peter Floyd, Esq.
Alston & Bird, LLP
1201 West Peachtree Street
Atlanta, Georgia 30309-3424



Position Title: President & CEO

Dept., BU / Section: Executive/CEO

Reports to: Board of Directors

Supervisory Responsibilities: Yes

Summary:

The Board of Directors of ECG, headquartered in Atlanta, GA, seeks an experienced, high-integrity leader with proven strategic leadership competences that will position the organization for success. Reporting to a 9-member Board of Directors, the CEO will be responsible for developing a strategic plan to advance the company's mission and objectives and promote revenue, sustainability, and growth as an organization. They will oversee company operations to ensure participant satisfaction, quality of products and services offered, and cost-effective management of resources.

The ECG Board of Directors highly prefers that the CEO lives within 60 miles of the Atlanta, GA office(s), where most of the staff is located.

Key Responsibilities/Accountabilities:

1. Support operations and administration of the Board by advising and informing Board members of existing and potential issues and implementing Board decisions and directives.
2. Provide strong, credible and consistent leadership to staff so as to build a cohesive, innovative team.
3. Provide sound business judgment as well as entrepreneurial vision to the organization.
4. Develop a strategic business plan for Board approval to advance the company's mission and objectives and promote revenue, sustainability, and growth as an organization.
5. Oversee company operations and recommend to Board needed changes to insure organization's success.
6. Plan, develop, and implement strategies for generating quality programs for members and sufficient revenues for the company.

7. Recommend yearly budget for Board approval and prudently manage organization's resources within those budget guidelines according to current laws and regulations.
8. Recommend company operational procedures, policies, and standards.
9. Review activity reports and financial statements to determine progress and status in attaining objectives and revise objectives and plans in accordance with current conditions.
10. Evaluate performance of executives for compliance with established policies and objectives of the company and contributions in attaining objectives.
11. Assure that the organization and its mission, programs, products, and services consistently present a strong positive image to its members.
12. Represent the company at legislative sessions, committee meetings, and formal functions when needed.
13. Promote the company at local, regional, and national events.
14. Effectively manage the human resources of the organization according to personnel policies and procedures, as authorized by the Board and fully conforming to current laws and regulations.
15. Models and fosters an inclusive workplace culture that aligns with the mission, vision and values of ECG and adheres to current federal and state employment regulations and guidelines. Provides staff
16. Present performance summary at annual meetings.
17. Direct company planning to ensure policy compliance.
18. Other duties as assigned.

ADDITIONAL RESPONSIBILITIES

1. To implement the strategic goals and objectives of the organization.
2. Provide communications, information and details to enable the Board to fulfill its governance function.
3. To give direction and leadership toward the achievement of the organization's philosophy, mission, strategy, and its annual goals and objectives.

Qualifications:

1. A Bachelor's Degree in an applicable field, such as accounting, business, economics, engineering, public administration or other related disciplines is preferred. An advanced degree in similarly related fields is desired.
2. A minimum of 10 years progressive senior executive level leadership experience, preferably with a public power utility providing comparable services in an organization of similar size, scope and complexity.
3. Proven experience as a collaborative consensus builder, mentor and team player. Proven successes in building credibility with board members, employees, legislators, regulators, elected officials, customers and the public.
4. Experience working with and reporting to a similarly elected board.
5. Demonstrated success in long-term strategic planning including knowledge of contracting, negotiating, rate development, engineering, economic development and marketing. Experience in formulating policy and developing and implementing new strategies and procedures. Ability to develop financial plans and manage resources. Ability to analyze and interpret financial data.
6. Exemplary interpersonal skills that include professional and executive level listening and oral and written communications, including the ability to convey complex technical and industry issues to laypersons and the ability to communicate and interact with officials at all levels of government and to work effectively with a wide range of constituencies in a diverse community.
7. Ability to motivate teams and simultaneously manage several projects.

WORKING CONDITIONS

Working conditions are normal for an office environment. Work may require frequent weekend and evening work. Work may require frequent overnight travel.

Disclaimer: The above statements are intended to describe the general nature and level of work being performed. They are not intended to be an exhaustive list of all responsibilities, duties and skills required.