

Electric Cities of Georgia, Inc. (ECG)  
Board Meeting  
December 7, 2021

A meeting of the Electric Cities of Georgia was held on December 7, 2021, beginning at 9:00 am, at the Ritz Carlton Reynolds Lake Oconee, Greensboro, Georgia.

Board Members Present:

Lamar Hill  
Jay Bartlett  
Tim Houston  
Gary Youngblood  
Jeff Lewis  
Mark Fitzpatrick  
Craig Mims  
Chris White

Board Members Not Present:

Others in Attendance: John Giles, Sallie Coleman, Sheri Braddick, Walter West, Daryl Ingram, Rita Hillhouse, Michelle Holbrook, Jon Beasley, Brian Jaynes, John VanBrunt, Tina Bridges, Cindy Smallwood, Sabrina Milner, Chau Nguyen, Tory Daniels, Nick Foshee, Grant Cagle, Sarah Leonard, ECG; Peter Floyd, Alston & Bird; James Albright, Angie Luna, Acworth; Brenda Battle, Jimmy Norman, Mary Singletary, Albany; Niki Sappington, Barnesville; James Jenkins, Cairo; John Dooley, Cartersville; Hugh Richardson, College Park; Michael Ivey, Crisp County Power Commission; Clay Walker, Alre' Horton, Martha McAfee, Ned Watson, Fort Valley Utility Commission; Hasco Craver, Newnan; John Marsh, Steve Rentfrow, Stuart Jones, MEAG; Lonnie Joyce, JD Stallings, Thomaston; Mayor George Trulock, Quitman.

Chairman Jay Bartlett called the ECG December Meeting to order.

*Approval of Minutes*

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The minutes from the October 13, 2021, and the November 2, 2021, were presented.

**On motion by Gary Youngblood and seconded by Lamar Hill, the Board approved the minutes from the October 13, 2021, and the November 2, 2021, meetings as presented.**

*Financial Update*

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Sallie Coleman presented the financials through October 31, 2021. Sallie stated through October ECG had \$90,029 over-recovery. Sallie updated the Board on each service with details of their over/under recovery.

*Summary Reports*

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*Hosted Solutions*

- ECG is terminating the outage tracking portion of HiperWeb. ECG will be sending out an email to the Hosted Solutions members directing them to go to APPA for this service.

*Customer Choice*

- Requiring a lot of assistance and time with members for the large loads

### Aggregated Services

- Received bids back from Tree Trimming Padmount Inspection and Pole Inspection. ECG should be awarding bids for these services next week for a three (3) year period.

### Joint Purchasing

- Talking with vendors regarding the supply chain – vendors will give a three-month bid price instead of the six-month bid price. The vendors were very appreciative.

### Pole Attachment Service

- Approaching 4,000 poles gotten permits over the years.
- Completed the Sylvania joint use inventory.
- Norcross and Fairburn are on the schedule for a joint use inventory. Fairburn wants a full asset inventory.

### Economic Development

- Active projects: 25 retail, 46 industrial
- Property Submissions: 58 ECG, 59 nonECG; Prospect Visits: 17 ECG, 6 nonECG
- Community Development
  - DCA's Rural Zone Designation Assistance – 2022 Assistance – Cairo & Ellaville
  - Housing Initiative – Continuing to explore opportunities for housing solutions
  - GICH (Georgia Initiative for Community Housing)
    - East Point – facilitation; Calhoun & Covington – participating in program
- ECG Technical Solutions: 112 Technical Solutions Projects, 55% ECG members utilizing, Top 3 Members utilizing: Acworth, Griffin, Thomaston

### Legislative & Regulatory

- GA General Assembly 2021 Session
  - SB 299 – Amendment of the Georgia Cogeneration and Distributed Generation Act of 2001 and Solar Power Free-market Financing Act of 2015
    - Raise Residential from 10KW to 20KW
    - Raise Commercial from 100KW to 125% of peak demand
    - Increase Cap of solar capacity from 2% to 5% of utility's annual peak
    - Mandate net metering
    - Allow tax exempt customers to aggregate their load with a solar developer
  - HB 776 – Electric Vehicles – can anticipate proposed legislation in upcoming session that will address the issue of other providers of electricity through electric vehicle charging

### Engineering & Energy Services

- Territorial maps are complete
- Block stream in Fitzgerald is the expansion of the Adel cryptocurrency project in Adel, is ready for energizing.
- Sandersville cryptocurrency temporary site, 16MW, went on-line earlier this month
- Sylvania – 80MW, possible cryptocurrency site
- Completed converting Newnan into Milsoft

### Training & Safety

- Safety meetings – Preston Howell is handling six cities in the south and possibly picking up a few additional cities
- James Adams is handling the Alabama cities, except for Troy
- Jon thanked Jay Bartlett for assisting ECG training at WAPA

- Jeff Cook Training Center Update – trees are being cleared, rebuilding ramp, adding stairs, repairing roof. Jon has received an estimate for a 40x60 foot building for around \$300,000. It has been hard trying to get something in writing.
- Newnan Training Center Update – The first estimate received for expanding the back deck of the training center was around \$25,000 which later was determined to not be a good estimate. The next estimate was around \$68,000. Jon Beasley stated this is a lot of money for something temporary. Plans are to bring back to the Board a more formal estimate and ask to move forward on taking the next steps to modify the training centers.

#### Update on Member Discussion Regarding IPC

John stated the Outage Tracking component software module of the Hosted Solutions Service has become uneconomical and no longer is in the best interest of ECG providing this software to our members. As Sallie mentioned earlier, the Outage Tracking component of Hosted Solutions will be discontinued on December 31, 2021. ECG staff will facilitate moving those Members who wish to continue using eReliability directly to APPA.

Joint Purchasing Update – John Giles ECG has received 75% approval from the Joint Purchasing Members to approve an Amendment for FY23 and beyond to revise the Joint Purchasing service cost allocation and remove the existing lower (2%) and Higher (7.5%) cost “caps” of any single members’ fiscal cost. By removing the “caps”, the appropriate allocation of Joint Purchasing fiscal year service costs will be divided equally among all Members of Joint Purchasing.

#### Approval of the 2021 Employee Performance Incentive Plan (EPIP) Distributions

John Giles gave a brief update on the CY2021 Employee Performance Incentive Plan. The preliminary summary of each goal is as follows: 1) Net New Services/Members Added: (Value of 25 for net new services for ECG Members), 2) Incremental Revenues Generated (over \$1.14M): and 3) Customer Choice Wins/Economic Development Locates (11.0 customer choice wins): ECG is asking the Board to approve the EPIP payout as of December 31, 2021, for reaching 100% of all three incentive goals for calendar 2021.

**On motion by Craig Mims and seconded by Chris White, the Board unanimously approved the CY2021 Employee Performance Incentive Plan payout as of December 31, 2021, for reaching 100% of all three incentive goals for calendar 2021.**

#### Other Business

Board Election Update:

- John Giles reported that Mr. Tim Houston, Mr. Jeff Lewis, and Mr. Chris White were elected to the ECG Board for three-year terms. All seats were unopposed.

#### Adjourn

With a motion and second, the meeting was adjourned.