

Electric Cities of Georgia, Inc. (ECG)  
Board Meeting  
January 20, 2021

A meeting of the Electric Cities of Georgia was held on January 20, 2021, beginning at 9:00 am, at the Great Wolf Lodge, LaGrange, Georgia.

Board Members Present:

Lamar Hill  
Rod Prince  
Jay Bartlett  
Tim Houston  
Mark Fitzpatrick  
Jeff Lewis  
Chris White  
Craig Mims  
Gary Youngblood

Board Members Not Present:

Others in Attendance: John Giles, Sheri Braddick, Walter West, Sallie Coleman, Jon Beasley, Sabrina Milner, Rita Hillhouse, ECG; Peter Floyd, Alston & Bird.

Chairman Craig Mims called the ECG January Meeting to order.

Approval of Minutes

---

The minutes from the December 8, 2020 meetings were presented.

**On motion by Gary Youngblood and seconded by Lamar Hill, the Board unanimously approved the minutes from the December 8, 2020 meeting as presented.**

Approval of ECG Board Officers

---

Jay Bartlett was nominated as Chairman, Gary Youngblood was nominated as Vice Chairman and Jeff Lewis was nominated for Secretary-Treasurer. Election of Officers holds a two (2) year term.

**On motion by Gary Youngblood and seconded by Lamar Hill, the Board unanimously approved the ECG Board Member officers – Jay Bartlett as Chairman, Gary Youngblood as Vice Chairman, and Jeff Lewis as Secretary-treasurer.**

Financial Update

---

Sallie Coleman presented the financials through December 31, 2020. Sallie stated through December ECG had \$589,602 over-recovery. Sallie updated the Board on each service with details of their over/under recovery.

Executive Staff Updates

---

HiperWeb/Hosted Solutions

- Several projects going on with members
- Successful integration of the 811 Module

- Visions for 2021 will be to continue to check in with all users via conference calls, Zoom, etc., schedule quarterly email blasts, update information on website, create “how to” videos on HiperWeb

#### *Pole Attachment Service*

- New Milestone – past 12 months billing surpassed \$4M (annuals billings, make-ready, late transfer, inventory and back billings)

#### *Engineering*

- Continue to build out the territorial service maps
- Audited College Park Power’s service territory
- Sandersville Cryptocurrency Site – after 3 months up and running with 5 MW’s of facilities

#### *Analytical*

- First customer looking to utilize the Public Utility Regulatory Policies (PURPA) certification of a qualified facility to off-set over 50% of their load with a co-generation
  - The QF angle would allow to install as much generation as the customer would like and the customer self-certifies
  - Just like with all rates, no discriminatory rate practice can occur.
- Customer Choice – cryptocurrency is close to 300% above a year ago
- Aggregated Services – revised meter Testing prices for 2021 have gone out to members

#### *Joint Purchasing*

- Bids over 600 items will be bid out twice a year
- Challenge – price fluctuate more often than not
- Joint Purchasing has a directive to revise the service for the FY22 Budget

#### *Training & Safety*

- T&S Team has worked on several storms this year
- Completed over 90% of safety meetings
- Working on a training course catalog
- Jon Beasley and Brandon Wylie have visited several training facilities to get ideas for the potential ECG training center

#### *Communications*

- Working on cross functional communication for ECG employees creating an ECG Intranet
- ECG will be using Zoom for the primary virtual platform
- Accumulating information for the ECG 2021 Directory

#### *Human Resources*

- Mill Graves has departed ECG and will be looking to fill this position
- Actively recruiting for three (3) positions at ECG

#### *Approval for Line of Credit Renewal*

---

John Giles informed the Board ECG has a line of credit which is due up for renewal. The cost for a two year renewal is \$1,500.

**On motion by Craig Mims and seconded by Mark Fitzpatrick, the Board unanimously approved the renewal for the line of credit with the cost being \$1,500 for two years.**

#### *Discussion of FY21 Budget Amendment for NIP Land*

---

John Giles gave a brief update on the potential land purchase at the Newnan Industrial Park (NIP). John stated an offer was made to purchase 11 acres in the NIP. The cost will be \$35,000 an acre. A \$15,000

earnest payment was made and is fully refundable within the 90 days should ECG decide not to proceed with the Sale. Mr. Giles stated that for the first six months of the FY21 budget, ECG is over collected \$500,000. Mr. Giles is proposing to the Board to consider approving a 5% adder to every dollar ECG bills within the services. If this is approved, ECG would collect around \$371,000 which could be used to purchase the land. John stated that he and the executive team will be reaching out to every member to discuss the proposal and amendment of the budget.

#### *Discussion of Pro Forma FY22 Fiscal Year Budget*

---

Sallie Coleman stated the FY21 budget has been updated to reflect minor changes that include the purchase of the land and potential ECG training facility.

#### *Discussion of ECG Joint Purchasing Services*

---

John Giles gave a brief discussion on the Joint Purchasing Service. John stated ECG is reviewing the service and the value it brings to the members. Joint Purchasing members will be polled to see if there is a need to continue the service. John will keep the Board updated.

#### *Update on Activities Related to MEAG Power Solar Initiative*

---

Walter West gave a brief update to the Board regarding Walmart's corporate solar initiative. The Renewal Energy Customer Agreement (RECA) has been completed and ready for the communities and Walmart to execute. The RECA is necessary to be executed between Walmart and any ECG member interested in providing output from the MEAG Power Solar Project to the member's local Walmart facility/facilities.

#### *Adjourn*

---

With a motion and second, the meeting was adjourned.